

# **This is Who We Hire How to get a job succeed in it and get promoted.**

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## **BOOK DETAILS**

- Author : Alex Groenendyk
- Pages : 348 Pages
- Publisher : Createspace
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## BOOK SYNOPSIS

Why do some people quickly land a job and then skyrocket to the top of the corporate ladder while others take months to find a job they hate, only to lose it a short time later?"THIS Is Who We Hire!" covers every essential skill you need to help you get a job you love and negotiate a high salary and great benefits. However, while most books only go as far as guiding you to your dream job, this book goes on to show you how to make sure your boss raves about your performance and how to line yourself up for the promotions of your choice. It covers the following activities, which you can repeat over and over again--all the way to the top! - Build critical interpersonal skills to optimize your instant likeability and relationship-building capabilities- Build a network of influential connections that can help you find your direction, find a job, coach you, and even hire you- Create relevant and high-impact resumes, profiles, achievement portfolios, and references- Succeed in the interview by making the interviewer believe 3 important things about you- Learn the when, what, and how of negotiating to maximize your pay and other compensation- Get your job off to the best possible start by building the right relationships with the boss, colleagues, and customers- Get the job done well on a consistent basis by learning processes to solve problems and make sound decisions- Become recognized as leadership and management material- Learn key strategies to get promotedEven if you are already in your career today, the skills in this book will be highly relevant to you. They provide help for your immediate needs and ensure long-term sustained success.

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